



2025 Commissions



Individual and Group Plans

Individual Plans – Commission Amounts

- A. The Plan will pay commission for the sale of Individual Products as follows: \$18 PMPM.
- B. If broker completed our post-broker training assessment, they will receive an additional \$1 PMPM individual commission bump for plan year 2025.
 - a. Note: The assessment must have been completed between 8/20/24 and 10/31/24 to be eligible.
- C. Compensation on each Individual Product is capped at a maximum of five (5) members per policy, including the subscriber, one (1) spouse, and up to three (3) dependents.
- D. Commission will be calculated monthly based on the enrolled dependent count and the Plan's receipt of the applicable monthly premium, or net premium in the case of APTC.

Small Group Plan – Commission Amounts

- A. St. Luke's Health Plan will pay commission for the sale of Small Group Products as follows:
 - 1. For groups with 2-10 benefit-eligible employees: \$27.00 PEPM.
 - 2. For groups with 11-50 benefit-eligible employees: \$30.00 PEPM.
- B. Commission will be calculated based on monthly employee enrollment numbers specific to each group, as reflected in the monthly commission report.

Large Group Plan- Commission Amounts

- A. Contingent upon the group and negotiation during RFP process.

Timing of Commission Payments – Group and Individual

- A. Commission will be paid monthly.
 - 1. For Small Group and Individual commissions, payment will be issued around the 15th day of the month for the prior month's enrollment.
 - a. Commissions will only be disbursed after the Plan has received the purchaser's monthly applicable premium payment in full. *(For example: January enrollment Commission payments will be dispersed on February 15th, provided the full applicable premium was paid to the Plan.)*

If you have questions, please contact the
Broker Support team at brokerservices@slhealthplan.org.

